

prunings



EastPack update

- It is pleasing to report that EastPack's Green fruit loss is tracking significantly below industry average, year to date.
- Whilst Zespri's shipments have lifted a little in the past four weeks, we are still significantly behind the previous years percentage shipped year to date.
- EastPack's Green fruit is generally storing well, the only exception being our Edgumbe site which has had higher fruit loss than the other two sites over the past four weeks. To date, the most logical reason is that the very wet late summer and autumn has had a detrimental effect on the keeping ability of fruit on a number of orchards in this region – a large number of vines were submerged up to 3 times prior to picking.

Psa

- Unfortunately the spread of Psa continues unabated, with confirmed reports of Psa stretching from Edgumbe to Waihi.
- This insidious disease has moved more rapidly than we expected it too, despite the industry introducing the strict voluntary control measures.
- Task Force Green (TFG), the joint venture between EastPack and Seeka, continues to try and find better longer term protectants than the current spraying regime recommendations. The first round of field trials involving injecting antibiotics and a combination of other products has not had the initial success that was hoped.
- KVH and Zespri are also working at finding longer term protectants and cures. As with TFG we are hopeful that the science is starting to get traction in finding longer term protectants and cures.

- Whilst scientists are working behind the scenes, EastPack Directors and staff are attempting to deal with the now and the forthcoming packing season.

20/20 Initiative – EastPack reduces base packing charges.

- The recently announced 20/20 initiative confirms EastPack's evolution into a high quality, efficient, low cost packer and coolstorer of kiwifruit. The Directors' policy of passing savings onto EastPack customers is confirmation of this.
- A number of these savings have arisen from the results of our 'Growing Excellence' programme over the past three seasons.
- EastPack's low debt, strong cashflow and efficiency improvements, coupled with a very strong record of constantly delivering some of the strong OGRs is testament to progress.

Continued over

EastPack coolstore data as at 3 October 2011

	2011	2010	2009	2008
Packed	12.796m	10.643m	9.964m	9.956m
Total Out	10.825m	9.804m	9.349m	9.030m
% Out	84.5%	92.1%	94%	91%
Losses	272,000	228,909	379,000	520,000
% Loss Packed	2.12%	2.15%	3.6%	5.3%
Industry Losses	2.63%	2.56%	2.9%	4.25%

Technically Speaking

Psa

The key messages remain the same:

- protect your orchard
 - restrict access to your orchard – no unauthorised visitors and no vehicles under the canopy or in direct contact with kiwifruit plants
- maintain your protective cover sprays
 - spray with Liquicop and Sporekill at 7-10 day intervals until flowering
- be totally fanatical about orchard hygiene
 - hygiene protocols apply to **everyone, everytime**
 - sanitise footwear and hands of everyone entering your orchard
 - clean and sanitise tools between plants
 - use a sanitiser that is safe, easy and pleasant to use (and smells nice)
- monitor your orchard for Psa symptoms on a regular basis
 - submit samples of suspicious symptoms to the VLS lab
 - remove and destroy infected plant material.



Bees

Talk to your beekeeper about your orchard hygiene protocols and come up with a plan of how to get the hives into your orchard and how to feed them without vehicles moving around your orchard unnecessarily. This may include ideas like:

- placing bee hives in larger dumps in open areas of the orchard
- providing the beekeeper with an orchard vehicle to move the hives around within the orchard and the same for feeding the hives. If the vehicle stays on your orchard then this will reduce your risk.



Managing canopy establishment

The goals over the period of canopy establishment are to:

- Establish an effective solar panel
- Grow strong healthy flowers
- Grow next year's fruiting framework

There are three key factors that considerably affect the establishment of the solar panel:

- **Budburst** – the greater the percentage budburst the less extension growth is needed to achieve canopy closure.
- **Leaf size** – the larger the initial leaf size, the fewer leaves are needed to achieve canopy closure. Initial leaf size is strongly influenced by temperature.
- **Extension** – being able to stop the extension growth once canopy closure has been achieved is one of the key skills to achieving a good result in kiwifruit.

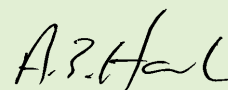
Continued from front cover

- The other area where EastPack is showing leadership is in the industry supply chain past the wharf. EastPack has identified a number of offshore areas that could significantly improve Growers' OGRs (Green Growers especially) by

working collaboratively with Zespri in the offshore supply chain.

- EastPack believes that by continuing to provide high quality fruit into the market and being more involved in the logistics and planning process with Zespri, we can help to reduce some of the waste and duplication

that currently exists. We are hopeful that other post-harvest operators will collaborate with us as we progress this initiative.



Tony Hawken – CHIEF EXECUTIVE



The amount (percentage) of budburst is influenced by:

- Winter Chill
- Hydrogen cyanamide (HiCane) rate and timing
- Winter bud numbers
- Winter wood quality
- Nutrition
- Autumn girdling

Leaf size and numbers are influenced by:

- Temperature
- Nutrition
- Amount and rate of extension growth



The amount and rate of extension growth is influenced by:

- Budburst
- Temperature
- Flower/crop load
- Winter wood quality
- Nutrition

There are several tools commonly used to stabilise the canopy and stop excessive extension growth. They include:

- Crush tipping or squeeze tipping
- Zero leaf pruning
- Shoot removal
- Gel tipping

Consider things that might be done to warm up the orchard microclimate in the spring.

Flower development can be significantly enhanced by a fast and efficient canopy establishment.

Next year's fruiting framework should be substantially in place by the time canopy closure is achieved.

A fast and efficient canopy establishment will minimise the cash and carbon cost.

Supplementary Pollination

- Pollination and fertilisation are two separate processes. Both are necessary to form seed.
- Fertilisation can be stopped by cold weather.
- Pollen tube growth is faster when it is warm.
- Bees will transfer dry pollen within flowers.
- Bees will transfer dry pollen between flowers.
- Bee activity is reduced in cold weather.
- Bees will collect pollen from other sources outside the orchard.
- Bees could pollinate your whole orchard in one day under hypothetical perfect conditions.
- Gold flowers are receptive to pollen for 2-3 days.
- Hayward flowers are receptive to pollen for 6-8 days.
- Dry pollen applied to flowers can stay viable for 24-36 hours.



Technically Speaking *continued*

Supplementary pollination can be used to help manage your bees. Dry pollen will:

- Excite and stimulate your bees
- Encourage them to work in your orchard.
- Provide male pollen without them having to visit male flowers.

Applying pollen to flowers in your orchard will encourage Bee activity, pollinate flowers directly and provide more pollen for Bees to spread around your female flowers. Supplementary pollination can be a powerful tool to ensure the best possible pollination result.



New variety after-graft care some do's and don'ts

Do

- Apply more slug and snail bait.
- Keep weed free around stumps.
- Apply nitrogen fertilisers little and often.
- Keep competing shoots below the level of the graft.
- Relieve any sap pressure where vines still bleeding.
- Support the graft with a max tapener but only when the shoots are 350-400mm or longer.

Don't

- Forget your slug and snail bait.
- Spray with Mesurol and adjuvants.
- Spray with urea solution.
- Tape the shoots until they are at least 350-400mm long.
- Allow the suckers to grow up past the grafts.

Orchard Operations Calendar



October

- Start canopy control of Gold, paying attention to reduce vigour and make early decisions about what growths to keep for winter.
- Remember little and often. Get through the orchard every week doing all the obvious stuff.
- Revisit your winter pruning in Hayward and open up any tight spacings as required. Remove any spurs less than pencil thickness.

- Pollination in Gold. Remember, the more seeds in the fruit, the more successful that fruit will be competing for dry matter.

More pollination = more dry matter

- Flower counts.
- Pre-blossom scale sprays.

November

- Girdle Gold 21 days after fruit set.
- Flower thinning in Hayward
- More canopy work in Gold, going through the canopy lots of times and just taking out the obvious stuff each time.
- Continuing the canopy work in Hayward, working at stabilising the canopy and minimising the amount of vegetative growth in the canopy
- Little and often with the canopy work. Remember try to do it without needing to use secateurs.
- Pollination in Hayward.

If you have any questions don't hesitate to ring your Grower Services Representative.

Financial Update

EET Average Forecast Class 1 payments for October 2011 are as follows:

	Zespri Progress	Taste	Net Incentives	Base Charges and Port & Transport	Estimated October Average
Green	\$0.18	\$0.11	\$0.07	-\$0.10	\$0.26
Gold	\$0.45	\$0.01	\$0.20	-\$0.06	\$0.60
Organic	\$0.59	\$0.13	\$0.02	-\$0.10	\$0.64

The average fruit value rates per Class 1 tray are shown in the table below.

These payments will be direct credited into your account on 14 October 2011.

A breakdown of your individual forecast payments by month will be included with your 14 October payment.

Payments by size are shown below.

	Zespri Fruit Payment To 15/09/2011	Zespri Progress 14/10/2011	Total Zespri Receipts	EP Base Coolstorage YTD	EP Port & Transport YTD	EET Advance (Base CS, P&T and Progress)	EET Total Paid YTD (October inclusive)
Green							
18/22	2.75	0.30	3.05	-0.59	-0.12	0.22	2.56
25/27	3.35	0.25	3.60	-0.59	-0.12	0.22	3.11
30/33	3.55	0.20	3.75	-0.59	-0.12	0.22	3.26
36/39	2.95	0.15	3.10	-0.59	-0.12	0.22	2.61
42	2.25	0.00	2.25	-0.59	-0.12	0.22	1.76
Gold							
16/18/22	3.80	0.70	4.50	-0.72	-0.15	0.12	3.75
25/27	4.30	0.75	5.05	-0.72	-0.15	0.12	4.30
30/33	4.25	0.45	4.70	-0.72	-0.15	0.12	3.95
36/39	3.62	0.30	3.92	-0.72	-0.15	0.12	3.17
Organic							
18/22	3.60	0.50	4.10	-0.66	-0.14	0.05	3.35
25/27	3.25	1.40	4.65	-0.66	-0.14	0.05	3.90
30/33	3.85	0.60	4.45	-0.66	-0.14	0.05	3.70
36/39	3.35	0.50	3.85	-0.66	-0.14	0.05	3.10
42	2.30	0.35	2.65	-0.66	-0.14	0.05	1.90

EET Indicative Average Class 1 Payments for 15 November 2011 are as follows:

	Zespri Progress	Taste	Net Incentives	Base Charges and Port & Transport	Estimated November Average
Green	\$0.20	\$0.20	\$0.02	-\$0.20	\$0.22
Gold	\$0.37	\$0.36	\$0.06	-\$0.08	\$0.71
Organic	\$0.53	\$0.32	\$0.02	-\$0.10	\$0.77

Staff Profiles



Clockwise from top left: Lynda Farmer, Bel Davis, Kathy Barrett and Kyra Sharplin

LYNDA FARMER

Receptionist

Lynda is the friendly voice, no matter what kind of day she is having, on the end of the phone when you ring the Te Puke office. She has been with EastPack now for 5½ years and originally started casually with the EDI team back in 2006. As well as answering the phone and keeping everything well organised in the office, Lynda inputs all the reject analysis data that is used for the Grower packouts. She also ensures that all Grower reports are sent out on a weekly basis.

Prior to EastPack Lynda worked as a receptionist for Ravensdown Fertiliser, processing all the fertiliser orders. Lynda is married to Trevor who also works at EastPack and they have two adult children. Their son lives in Sydney

while their daughter lives and works in Tauranga.

Outside of work Lynda enjoys walking, travel and a variety of craftwork.

KATHY BARRETT

Administration Manager

Kathy has been with EastPack for five years and originally started as inventory manager back in 2006. She has been in the kiwifruit industry for 23 years and came to us from another large kiwifruit supplier where she gained experience in a wide range of packhouse, supply and administration roles.

Currently her duties include managing the printing and distribution of bin cards, bin reception and receipting, Grower packouts, KiwiStart cutoffs, CA and data analysis. It is a busy role that requires accuracy and constant

reconciliation to ensure our Growers are getting the best results possible. Almost 87,000 bins entered the forecourt this year and with the new scanners, the season went very well.

Kathy is married to Mike, who some of you may have met in his role as a picking auditor. They have two sons, Dylan, a valuer in Brisbane; Nick, an engineer in the Navy; and a daughter, Holly, who is in Year 11 at TPHS.

Outside of work Kathy enjoys keeping in shape by a regular slog up the Mount or similar, solving the daily crossword, and being in the great company of friends and family.

Staff Profiles – *continued*

BEL DAVIS

Administration Assistant

Bel has been with EastPack for 3½ years as administration assistant. She is responsible for ensuring grower packouts are accurate and sent out to all Growers packed in the Te Puke packhouse within a timely manner. To do this accurately Bel liaises with the packhouse team to ensure that all fruit, whether it be Class 1, Class 2, rejects or undersize, are all accounted for. Bel also does a lot of data analysis work for the site as well as general administration duties.

Prior to EastPack Bel studied at Monash University and received a Bachelor of Science. After graduating Bel worked for Victoria Police doing administration work for two years before moving to New Zealand. She worked at AJ Hackett Bungy in Queenstown when she first

arrived, and then managed a small gift shop at Bayfair when they moved to the Bay of Plenty.

Bel is engaged and has a two year old daughter Lilly. Outside of work Bel enjoys spending time with her family, and supporting the Wallabies!

KYRA SHARPLIN

Pre-harvest and KiwiPlus Support

Kyra has been with EastPack since it began in Te Puke 10 years ago and prior to that had a couple of seasons with Zest Company. Kyra originally started as administration/EDI manager, before moving solely to administration as the packhouse got bigger. During her time at EastPack Kyra has covered a variety of roles, including acting quality manager, covering the systems and processes while the manager was on

maternity leave. Kyra has now stepped back into the pre-harvest and KiwiPlus support role which involves ensuring all maturity areas and maps are accurate and registered with AgFirst, setting up packing information, organising Grower events, as well as providing KiwiPlus support to the packhouse.

Prior to EastPack Kyra worked as an administrator in an accounting firm in Nelson and as a personal assistant at a stockbrokers in London.

Kyra is engaged to Kelly and they have two little girls, Maia, 4 and Sophie 21 months. Whilst work is really busy, home is even busier! Outside of work Kyra loves to spend time with her family and friends, travelling, coaching and playing netball and scrapbooking to capture all the stages as her girls grow up.

Grower Profile

HOWARD PEGDEN



Howard runs his family orchard in Te Puna for the family trust. He lives on the property with his partner Heather and granddaughter Emma Jane. The orchard consists of 3.8ha of Hayward and .9ha of Hort 16A. When the family trust sold their

Waikato dairy farm five years ago they purchased two orchards in Te Puna, the one which Howard runs and another which has since been sold. The spirit of the trust was that they wanted to keep the investment in land and so purchased kiwifruit based on the good returns and the Bay of Plenty lifestyle. The orchard was producing around 7000 trays per ha on both the Green and the Gold at the time. It is now up to 12,500 in the Green and 13,500 in the gold.

Howard says "I would be lost without the technical and management input from the team at EastPack. Whether it be advice on best practice or the implementation of the structured orchard visits programme, the Grower services team are very dedicated and

offer a real personal touch with all aspects of the orchard".

The orchard has overhead sprinkler frost protection on all blocks. Howard has implemented a low vigour pruning regime across the property and has a target of 14,500 per ha for the Hayward and 15,500 for the Gold this season. The property consistently produces good size and high dry matter kiwifruit. There is no reason why the orchard can't be at the top of the game in most areas of production for 2012, especially in terms of lower on orchard growing costs and high productivity.

In the future Howard is looking to move towards new variety conversion but is holding for now until Psa is under control.

Kiwigreen Pest Monitoring

Over the past few growing seasons we have seen a reduction in the intensity of KiwiGreen pest monitoring undertaken for scale and leaf roller. A number of Growers have opted for one round of monitoring as opposed to the mandatory two rounds that were implemented in years gone by, with an increasing proportion of growers deciding not to monitor at all. To date there haven't been any repercussions felt in the pack house for those Growers.

We attribute this reduction in pest pressure to the development of a better understanding of pest lifecycles allowing for improved timing of spray application, better identification of host plants and subsequent removal and advancements made in terms of more targeted spray chemistries i.e. Movento, Prodigy and Proclaim.

With the incursion of Psa there are implications in transporting plant material off orchard within the priority zone, this presents complications for pest monitoring activities in their traditional format.

The recommendation to Growers for the 2012 season is to implement a full spray programme and to determine your own orchards scale and leaf roller risk with your Grower Services Representative during structured orchard visit 4 (Nov/Dec). This visit will coincide with the hatching of passion vine hopper nymphs which is currently our most significant pest, your Grower Services Representative will help with identification of this pest and clarify any actions that need to take place.

When considering your own orchards scale and leaf roller risk, thought should be put into orchard history, spray applications in the current season and the identification of any hosts on orchard.

During this time of the season (Jan/Feb), we are more interested in refocussing our monitoring resources to Psa, passion vine hopper identification and thinning advice. Whilst pest monitoring services will still be available, we would encourage you to speak to your EastPack Grower Services Representative to help you to understand your orchard's pest risk profile.

Risk Assessment

1. Orchard History

Your Grower Service Representative will have information regarding your orchard's historical scale levels

2. Host Plants

Shelter species such as willows, poplars, leyland cypress and pittosporum trees can harbour high levels of scale. Additionally, crowns on kiwifruit vine leaders can provide a habitat for scale populations to build.

3. Current Season's Spray Programme

(Movento + Prodigy) + Proclaim = very effective in controlling both leaf-roller and scale.

Zespri Focus Orchard Network

Spring Field days

DATE	LOCATION/ VENUE	TIME
Wed 26 Oct	Edgecumbe Harcourt Orchard 30 Orchard Road, Awakeri	9.00am-12.00pm
Thurs 27 Oct	Gisborne Riverton Orchard 58 Riverpoint Road, RD1	9.00am-12.00pm
Fri 28 Oct	Pyes Pa Puketiro Orchard 345 Joyce Road, Pyes Pa	9.00am-12.00pm
Mon 31 Oct	Pyes Pa KMS 'Organic' Orchard 388 Joyce Road, Pyes Pa	9.00am-12.00pm
Tues 1 Nov	Paengaroa Fruitforce Orchard 117 Gulliver Road, Paengaroa	9.00am-12.00pm
Wed 2 Nov	Katikati Venue TBC	9.00am-12.00pm



Earn an extra 40 cents a tray in 2012 with EastPack



20 cents per tray reduction in packing costs*
20 cents cash rebate in June 2012**
= green base packing charge of \$1.11 per tray

It's the best deal
in the industry!

10 reasons why you should pack with EastPack

1. 20 cent per tray reduction in packing costs
2. 20 cents cash rebate - effectively giving a green base packing charge of \$1.11 per tray - the lowest in the industry
3. We deliver industry leading OGRs year in year out
4. 100% Grower owned – ALL profits returned to growers
5. Renowned for supporting our growers through good and bad
6. Investment in research and development to combat Psa
7. World class manufacturing processes, technology and commitment to quality
8. State of the art automated packing
9. A record 21.3 million trays packed in 2011
10. Market share growth more than double that of the industry over past 10 years

* Green and Gold **EastPack intends paying growers 20 cents per tray rebate in June 2012 for 2012 trays supplied. No capital call on the rebate, ie, 20 cents cash in your pocket.

Call us now to get
your 40 cents a tray!



Banana and kiwifruit muffins

Makes 12

Ingredients

- 1/2 cup sugar (use 3/4 cup if your bananas are not ripe enough and kiwifruit are tart)
- 2 cups flour
- 1/2 teaspoon salt
- 1 tablespoon baking powder
- 1/2 teaspoon baking soda
- 1/2 teaspoon ground cinnamon
- 3/4 cup low fat plain yoghurt (plain or vanilla)
- 6 tablespoons skim milk (or buttermilk)
- 3 tablespoons canola oil
- 1 egg
- 1 teaspoon vanilla extract
- 2 large ripe bananas, mashed
- 3 ripe kiwifruit, chopped into small cubes

Directions

1. Combine the first 6 ingredients (**dry**) in a large mixing bowl; set aside.
2. Mix yogurt, milk, oil, egg, vanilla and mashed bananas together in a smaller bowl until well-combined (**wet**).
3. Add **wet** mixture to the **dry** mixture, mix until just combined (**do not overmix**) - lumps are ok.
4. Now stir in chopped kiwi gently; you may also add chopped nuts if you like.
5. Bake in a pre-heated oven at 375°F or 180°C for 25-30mins (mini muffins take about 20mins).
6. Cool in pan for 10mins, then remove and cool thoroughly on wire rack.



Classified

For Sale

2.17ha Hort 16A licence

Phone Don on 0274-465 688

Vinotech Birdscarer

LPG fueled

Steel framed, on wheels and has drawbar

Phone Jenny on 07-573 4828

Casuarinas

1000 Casuarinas in PB5 1 metre
\$3.50 ea (+GST)

1000 Cryptomerias in PB5
\$3.50 ea (+GST)

Frost Lights

Three for \$50.00

Phone Hugh Stuckey on 027-223 5007

Two pneumatic pruning hand pieces

\$250.00

Phone Alan on 027-485 9910

Grass Master Mulcher \$1500.00

Buckton Mower 3.7m wide \$1200.00

2m Mower \$500.00

500 litre Diesel Tank \$250.00

Contact Noel on 07-573 6464

Irrigation Laterals

Complete with Tornado Ray Jets

2 x 55 litres/hr

Per 5m bay 19mm, 16mm 13mm

Call Geoff Harcourt on 027-498 0672

Heat Dragon

Manufactured by Splash Equipment, Te Puke.

Excellent condition. \$10,500 +gst ono

Phone Chris Friis on

06-844 2905 evenings or 027-444 3091

Wanted to Swap

1 ha G9 licence for G3 licence

Phone Ken on 027-490 3446

Wanted to Buy

Air Share Pollinator

6-8 gun, tractor-mounted

Must be a sound machine

Phone Steve Fox on

07-304 6000 or 027-304 6001

G3 Licence

Contact Kevin Massey

027-285 4956

Wanted to Rent

Rural house wanted

I am looking for a quiet longterm rental in the countryside around Te Puke, Papamoa Hills or Welcome Bay. My 23 year old student son and his well-behaved dog are currently living with me so house must be dog-friendly (I am happy to pay a dog bond).

We would prefer a semi and/or self-contained or upstairs/downstairs situation. We do not smoke, we are not into parties and we would take great pride and pleasure in being your tenants. Rental, work and personal references available.

Phone 027-203 4484.

Trade Services

Bay Farm & Industrial Pumps

Pumps and water meters

Frost protection and irrigation systems

Design, supply and install

Free Quotes

Phone Daryl Richardson

027 277 5295 or 07 578 4405

56 Fifteenth Ave, Tauranga

Email: daryl@bayfarmpumps.co.nz

Bay Sluicing

For all your sluicing needs.

Call Kevin Massey on 0800 877 566

Trade Services

Rabs Picking Team

Not the quickest – but well supervised and careful operators.

Experienced and local Edgecumbe crew.

All machinery and equipment steam-cleaned and sanitised between orchards.

Competitive and optional contracts.

Contact Steve Rabbits on 027-272 8208

BOP Trenching Services

- Irrigation systems for orchard or farm
- Frost and irrigation, bores, rivers or dam supply
- Diesel or power pumps
- Design, supply and install
- Free quotes.
- New systems or reinstate old systems

Phone Roger Johnson on

07-533 1517 or 027-452 5330

Kiwi Haulage Ltd

- We will collect your recyclable plastic and other waste.
- Free Removal.

Contact George Cruse on

Freephone 0800 199 998 or

email kiwicartage@yahoo.com

Courses

First Aid Courses

OSH, GAP, NZQA.

Held monthly in Te Puke

Phone Doug 021-108 1515

Email: dougallan@slingshot.co.nz

EP Prunings Deadline

For articles and advertising 1st of each month.

Please also advise when your adverts are to be removed.

Contact Kyra Sharplin

Phone 07-573 9309

Fax 07-573 9310

kyra.sharplin@eastpack.co.nz

Presentation plateau's packed in Zeebrugge for their supermarkets from EastPack's fruit.



Contacts

Edgecumbe Site

Phone 0800-722 554

Fax 07-304 8262

Tony Hawken

Chief Executive

027-497 1796

Tony Hooper

Manager – Grower Services/EKO
(Edgecumbe)

027-292 4639

Jacki McCormack

Grower Services (Edgecumbe)

027-346 8942

Grant Allen

Grower Services (Edgecumbe/Te Puke)

027-203 4456

Paul Manson

EKO Orchard Manager (Edgecumbe)

027-677 4502

Te Puke Site

Phone 07-573 9309

Fax 07-573 9310

Matt Hill

General Manager – Grower Services/EKO

027-489 5088

David Stephenson

Manager – Grower Services/EKO (Te Puke)

027-258 9820

Adam Franklin

Grower Services (Western Bay/Te Puke)

027-698 1264

Tim Torr

Technical Transfer Manager

027-205 7520

Anthony Pangborn

Technical Manager – Pre-harvest and
Grower Information

027-245 7295

Glenn Carter

Grower Services (Te Puke)

027-274 9790

Bryan Leach

Grower Services (Te Puke)

027-573 8346

Peter Savory

Grower Services (Te Puke)

027-742 6778

Alan Kale

Grower Services (Hawkes Bay)

027-286 4797

Opotiki Site

Phone 07-315 5226

Fax 07-315 5224

Ross Steele

Manager – Grower Services/EKO (Opotiki)

027-479 4224

Daile McDonald

Grower Services/EKO Orchard Manager
(Opotiki)

027-453 2752

Nicky Edwards

Grower Services/EKO Orchard Manager
(Opotiki)

027-234 2513



ORCHARD to MARKET

www.eastpack.co.nz