

prunings



ORCHARD to MARKET

EastPack update

- It is great to see the Green fruit loss tracking lower than previous years, both at EastPack and throughout the industry.
- The investment EastPack has made in high quality packing and coolstorage plant and equipment, plus our improved internal systems and processes, have helped EastPack achieve a pleasing fruit loss result this year for both Green and Gold.
- The coolstorage season is now drawing to a close and the remaining EastPack Green inventory (approx 1m trays) will be assessed for fruit loss by Zespri this week and next week, (weeks 45 and 46). This was the same process that Zespri carried out for the remaining Gold product earlier this year. Zespri will then take responsibility for any further fruit loss past week 46 (14 November 2011). This will enable Zespri and EastPack to select good keeping lines of fruit to send over the next two months into the Asian markets.

- The low level of Green fruit loss this year was a surprise. Early predictions based on observations in June and July that it was going to be a high fruit loss year have not eventuated. Importantly, the good quality kiwifruit continued into the offshore markets where fruit loss is generally a lot lower than it was in 2010.
- Green Growers' OGRs are a disappointing industry average of approx \$3.50/tray. At this level of OGR we do not have a strong and vibrant Green industry. EastPack believes that there are a number of efficiency and operational improvements that can be made to the industry supply chain from packhouse door through to offshore markets. Though difficult to quantify, it is estimated by EastPack that savings and enhancements of up to \$30m could be achieved by having better integration of the supply chain functions from packhouse to the market. EastPack has been proactive in its discussions with Zespri and NZKGI to try and improve the overall efficiency of

the supply chain and Sales and Operations Planning processes.

Psa

- The rapid spread of Psa in mid October to Whakatane and Opotiki regions was both surprising and disappointing for all concerned. The efforts that Growers had gone to in order to minimise the spread of Psa has to be acknowledged. Unfortunately, Psa appears to have flown over the top of us and onto orchards in these areas.
- This is a most distressing time for all Growers – almost all EastPack Grower Directors have now got varying degrees of Psa infection in their Gold orchards. All EastPack management understand and empathise with what all kiwifruit Growers are going through. The impact both economically and socially in the Bay of Plenty will be immense.
- EastPack is doing what it can to assist Growers where possible.

Continued over

EastPack coolstore performance as at 3 November 2011

	2011	2010	2009	2008
Packed	12.600m	10.670m	9.962m	9.890m
Total Shipped	11.702m	10.505m	9.741m	9.679m
% Shipped	92.5%	98.4%	97.7%	97.8%
Losses	375,000	370,000	470,000	685,000
% Lost/Packed	2.96%	3.46%	4.70%	6.90%
Industry Losses	3.46%	3.83%	4.00%	6.06%

Technically Speaking

Gold

Gold canopies should be completely established by now. There should be little or no new leaf growth in the fruiting canopy. Growing tips in the fruiting canopy are competing with the fruit for the carbohydrate being produced by the plant. The only growing tips, and new leaf needed from now on, are those growths required to be tied down in the winter. Any others can be removed using the most appropriate method for that situation. These are:

- Crush tipping
- Crush tipping with stem popping
- Zero leaf pruning
- Gel tipping (limited)
- Button stubbing (on the leader)



Any unwanted vegetative shoots should be removed. Areas of shaded leaves in the canopy should also be removed.

All canopy work should be followed by a re-application of your Psa protectant spray.

All tools should be treated with a sanitiser, at least after every plant – this includes fingers when crush tipping.

Timing of Benefit applications either side of the spring trunk girdle may help to control vegetative vigour in the canopy.

Hayward

Hayward canopies should be rapidly approaching closure if they haven't already.

The only growing tips, and new leaf needed from now on, are those growths required to be tied down in the winter. Any others can be removed using the most appropriate method for that situation. These are

- Crush tipping
- Crush tipping with stem popping
- Zero leaf pruning
- Gel tipping (limited)
- Button stubbing (on the leader)

Any unwanted vegetative shoots should be removed. Areas of shaded leaves in the canopy should also be removed.



Continued from front page

- The Task Force Green (TFG) joint venture between Seeka and EastPack is working as hard as it can to find better and longer term protectants to try and slow the relentless spread of this devastating bacterium. Again, as mentioned previously, the dialogue between TFG and KVH has been both transparent and with a good exchange of scientific information.
- One of the few pleasing aspects of the past twelve months is how competing factions of the industry have worked together to try and find industry solutions to Psa.
- Like all Growers, EastPack is having difficulty predicting tray volumes for 2012. It is almost inevitable that volumes to be packed will be significantly down on 2011 levels. EastPack senior management and Directors are preparing plans for various volume scenarios for the

2012 season. Unfortunately it is almost inevitable that there will be some key staff members lost due to the reduction in tray volumes. All EastPack full time staff members have been briefed on possible staffing levels based on different volume scenarios, these will be discussed further in December.

Tony Hawken – CHIEF EXECUTIVE

Flower buds should be thinned before pollination starts. All flat and fan-shaped flowers should be removed.

Flower numbers should be assessed and if they are above your target number, they should be reduced before pollination starts.

Forty flowers per square metre equates to approximately 10,000 trays per hectare, so make sure that you are confident that you can carry the crop load that you are taking into pollination.

Reducing fruit numbers after pollination for any reason is a very inefficient way of growing kiwifruit. Pollination is a limiting resource for Hayward and it simply does not make sense to pollinate fruit that is not going to make it into a tray at harvest. If you need to reduce your flower numbers cut out all the very thin wood off the ends of weak canes. Remove thin, weak and shaded spurs, especially those shading the leader. Consider also cutting out the most vigorous canes, especially if the fruiting laterals are not terminated.

All canopy work should be followed by a reapplication of your Psa protectant spray.

All tools should be treated with a sanitiser, at least after every plant – this includes fingers when crush tipping.

Try to make sure that you are carrying your target crop load on the best possible quality wood.

Pollination

Pollination is probably the most critical process in producing a good crop in Hayward.

Check with your beekeeper ahead of time to make sure that he/she has your order for hives and that he/she understands where in the orchard they are to be placed and in what numbers.

Seriously consider some supplementary pollination. Pollination is such a critical process that it makes sense to spend a little bit of money to ensure that you get the best possible result.



Reminders

All your pre-blossom fertiliser should have been applied by now. Your last pre-blossom scale spray should be applied 3-7 days before flowering starts.

Plan to get your leaf roller sprays on during or towards the end of pollination and plan for one oil spray in the first 14 days after fruit set.

Complete your pest monitoring contract and return it to EastPack. Contact your client services representative and make arrangements for your GlobalGap audit.

Trunk Girdling

Timing

- Spring trunk girdle should be approx 21 days after fruit set.

Benefits

Spring trunk girdling can:

- Increase dry matter
- Give a significant increase in fresh weight
- Reduce the variation
- Reduce vigour.



Trunk girdle

Risks and Cautions

Generally trunk girdling has proved to be a reasonably safe and reliable technique when applied correctly.

However it makes sense to observe some cautions;

- Do not trunk girdle young vines until they have achieved a full canopy.
- If the trunks of the young vines are a very small diameter, such as in a double planted orchard, the trunk girdle should be applied with a girdling knife rather than a chain.
- Sterilise all girdling tools by soaking them in sanitiser after every plant.
- Trunk girdling severely stressed vines may hasten their demise. This may not be a bad thing in the case of armillaria as it will force the replacement of vines that are at risk in your production system.
- Vines that are showing symptoms of water stress should not be trunk girdled.

Technically Speaking *continued*

Male Pruning for Gold

- Remove all spent flowering wood.
- Where practical cut back to the last piece of green tissue on each piece of wood originating from the leader.
- In particular, reduce the height of the pruned male canopy as much as can be reasonably achieved.
- Cut to a stub any green shoots. In general the fatter the shoot, the shorter should be the stub. Stubs should be no longer than 25mm and can be as short as only leaving the basal ring.



Newly pruned Gold strip male

- Prunings should be kicked out into the alleyway where they can be mulched up.
- The pruned male must have at least some leaf every 150-200 mm along the length of the leader.

New Varieties

- Maintain your weed control.
- Apply nitrogen fertiliser every 3-4 weeks.
- Support the new growth by taping to strings until they reach the leader wire.
- Start using your irrigation if you have it. The soils are already starting to dry out.
- Make sure the shoots are not touching the leader wire or the training wire as they grow past, and on up, the string.
- Get around your new grafts at least every 3-4 days. These new varieties are growing so fast that they need to be checked at least that often, especially until they start climbing the strings above the leader wire.

Orchard Operations Calendar



November

- Girdle Gold 21 days after fruit set
- Flower thinning in Hayward
- More canopy work in Gold, going through the canopy lots of times and just taking out the obvious stuff each time
- Continuing the canopy work in Hayward, working at stabilising the canopy and minimising the amount of vegetative growth in the canopy

- Little and often with the canopy work – remember try to do it without needing to use secateurs
- Pollination in Hayward

More pollination = More Dry Matter

- Post-blossom leafroller spray in Gold
- Finish male pruning in Gold

December

- Post-blossom leafroller sprays in Hayward
- Finish male pruning in Hayward
- Girdle in Hayward 21 days after fruit set
- Fruit thinning
- Fruit counts
- Finish last round of early canopy control before mid December in Gold
- Stop the growing points at the appropriate length of your replacement canes
- Take leaf samples for analysis
- GAP Audit
- Start monitoring for PVH

Financial Update

EET Average Forecast Class 1 payments for November 2011 are as follows:

	Zespri Progress	Taste	Net Incentives	Base Charges and Port & Transport	Estimated November Average
Green	\$0.20	\$0.21	\$0.02	-\$0.21	\$0.22
Gold	\$0.37	\$0.36	\$0.06	-\$0.13	\$0.66
Organic	\$0.50	\$0.33	\$0.02	-\$0.11	\$0.74

The average fruit value rates per Class 1 tray are shown in the table below.

These payments will be direct credited into your account on 15 November 2011

Progress payments by size are shown below.

Please note the Zespri clawback of \$0.20 per Green 42 count tray.

	Zespri Fruit Payment To 14/10/2011	Zespri Progress 15/11/2011	Total Zespri Receipts	EP Base Coolstorage YTD	EP Port & Transport YTD	EET Advance (Base CS, P&T and Progress)	EET Total Paid YTD (November inclusive)
Green							
18/22	3.05	0.30	3.35	-0.65	-0.13	0.07	2.64
25/27	3.60	0.30	3.90	-0.65	-0.13	0.07	3.19
30/33	3.75	0.25	4.00	-0.65	-0.13	0.07	3.29
36/39	3.10	0.15	3.25	-0.65	-0.13	0.07	2.54
42	2.25	-0.20	2.05	-0.65	-0.13	0.07	1.34
Gold							
16/18/22	4.50	0.50	5.00	-0.73	-0.15	-	4.12
25/27	5.05	0.40	5.45	-0.73	-0.15	-	4.57
30/33	4.70	0.40	5.10	-0.73	-0.15	-	4.22
36/39	3.92	0.30	4.22	-0.73	-0.15	-	3.34
Organic							
18/22	4.10	0.00	4.10	-0.71	-0.15	-	3.24
25/27	4.65	0.20	4.85	-0.71	-0.15	-	3.99
30/33	4.45	0.65	5.10	-0.71	-0.15	-	4.24
36/39	3.85	0.65	4.50	-0.71	-0.15	-	3.64
42	2.65	0.35	3.00	-0.71	-0.15	-	2.14

EET Indicative Average Class 1 Payments for 15 December 2011 are as follows:

	Zespri Progress	Taste	Net Incentives	Base Charges and Port & Transport	Estimated November Average
Green	\$0.08	\$0.06	\$0.08	-\$0.10	\$0.12
Gold	\$0.28	-	\$0.06	-	\$0.34
Organic	\$0.36	\$0.07	\$0.04	-	\$0.47

There will be a Class 2 payment made with the 15 December payment and the final Rebate of \$0.20/tray (less money withheld for shares) will also be paid in December.

Grower Profile

CRAIG & LANI JULIAN



Craig & Lani have two children – Ella who is seven years old and Jai who is four.

Craig grew up on a berry farm in Whakatane. He went to Lincoln University and completed a degree in resource management before completing a diploma in marine science. His parents brought their first 5ha kiwifruit orchard in 1992.

Lani was born in Holland and moved to NZ in 1980 when she was four. Her family looked very closely at buying a kiwifruit orchard in Katikati but opted instead to grow organic table grapes in Kumeu. Lani spent a year living in Brazil before doing a diploma in tourism.

Craig and Lani met in 1998 and spent three years travelling together. During this time they worked mainly in the marine tourism industry. In 2001 they settled in Whakatane and took over the boysenberry farm. Some land came up for sale across the road from the family orchard in 2003 so they got their first mortgage to buy the land. They then spent weekends together developing the 2.2ha orchard. Craig and Lani brought their Bruno root stock off Chris Dunstan and were very inspired on meeting Chris and seeing his operation. They spent their first five years living in a renovated shed on one of the family orchards and then in 2007 they built their family home at Coastlands Beach.

Craig and Lani also have a harvest contracting business and this season picked 17,000 bins.

They now own/lease 10 hectares of kiwifruit. Of that 0.5ha is in the first year of cropping G9. 0.5ha has been stump grafted to G3 and 0.5ha has been notch grafted to G3. The remainder is Hayward.

In 2011 they produced 10,531 trays/ha on their Alphen block with an average count size of 33. They had 13,891 trays/ha on their Butler block with an average count size of 31 and 13,745 trays/ha on their Bloor block with an average count size of 30.

They were happy with the crop this season and the wet warm harvest certainly helped with fruit size. "We made some mistakes last season that we have identified so we are looking forward to this season (weather allowing) to improve our production."

This season has been a tipping point for their business. Up until now Craig and Lani have done all the work, together with the help of seasonal staff. Their business has now grown too big for them to manage as well as having a life so they have spent the last six months looking at options to move forward.

They have chosen to move from the husband and wife model (this is the model where you spend all your time together talking about work) to a more commercial structure (they hope this is the structure which means they only discuss work in an organised meeting!).

This is a little scary for them as they have no experience in management. "We are Growers not CEOs" they said. They are giving it a go anyway and have recently employed three key full time staff, a boysenberry manager, a kiwi vine manager and machinery operator. They have their fingers crossed that they have the model up and running so that in 2014 they can spend nine months living in Spain.

They intend to put the kids in school and enjoy a different culture.

The boysenberry industry is very small and there is very little support. Essentially they grow their crops based on their own experience. "Being part of the kiwifruit industry is amazing" they said, "there is so much information and support". This includes talking to other Growers, EastPack Grower Service Representatives, KGI and Zespri. "We need to consider ourselves lucky to be part of such a big supportive network". Craig and Lani still grow 5ha of boysenberries and also 1 ha of Feijoas. There are disease issues in the boysenberry industry also, equally as destructive as Psa-V. They have some support from an American scientist and a small national industry but largely the solutions to the boysenberry issues must be dealt with alone. This is why they got into kiwifruit, it's an exciting and innovative industry.

Craig worked with an old sea dog in Portugal who said to him "all the money in the world is made in war zones". He suggests that we could compare our kiwifruit industry to a war zone at the moment. Craig believes that while it is regrettable that there will be unfortunate outcomes for some, others may come out of this situation well and continue to grow kiwifruit. He has 100% faith that we will find the answers needed to grow kiwifruit. It is their intention to hang in there and potentially expand their operation. When they do get spare time, Craig and Lani enjoy doing a bit of multi-sport and adventure racing. They often do adventure races together which is always a good test of their relationship. Craig is also a mad keen surfer and loves fishing and hunting - all the good old kiwi bloke stuff.

Staff Profile

DAVE BELL Repair & Maintenance/CA Manager – Opotiki



Dave was born in Oamaru in 1949. He moved to Opotiki in 1977 where he met his wife Maggie in 1980. They have 3 children, 2 boy's, Clint & Phillip and a daughter Dyanne. He also has 3 grandchildren.

Dave started out as a traymaker in 1981 at EastPack Opotiki - back then known as Opotiki Fruitgrowers Co-Op. He continued to move around the shed doing a variety of jobs. Dave has seen a lot and been involved with some of the

big changes that have happened over the last 30 years at EastPack Opotiki and is now our Repair & Maintenance/CA Manager.

Outside of work Dave enjoys spending time with family & friends. He enjoys fishing and is also a great supporter of the RSA.

The team from Opotiki 1 would like to thank Dave for all his hard work over the past 30 years.

World Champion rower Mahé Drysdale inspires Growers

Five-time world champion rower Mahé Drysdale and clinical psychologist Helen Holmberg combined forces to inspire kiwifruit Growers in Te Puke last month.

With the industry facing huge challenges, EastPack is keen to continue its support of Growers and to provide a positive environment in which to talk about ways to find strength and support in times of adversity.

Mahé, who went to school in Tauranga, shared his desire to be world class and the challenges and setbacks he has faced in his career. Despite injury setbacks and illness (who can forget his valiant effort at the Beijing Olympics, where battling a stomach virus and severe dehydration, he gave it his all and finished third), Mahé continues to be at the top of his sport.

EastPack Growers Monique and Paul Rouse really enjoyed Mahé's talk. They said, "he focuses on the long term and not the short term. Positive thinking and a single minded determination leads him to his ultimate goal. It is easy to look at things negatively when faced with uncertainty and when the going gets tough, but sheer guts and determination as well as self belief (and hard work) got him through and back on track".

Monique and Paul thought that we could all take something from Mahé's example.

Tauranga clinical psychologist Helen Holmberg, who is a former kiwifruit Grower, also talked to Growers and staff about how to build resilience in adversity.

EastPack Growers Graeme & Liz McCarroll said "The afternoon with Mahé Drysdale and Helen Holmberg was an excellent idea. We found Helen very interesting to listen to and, having been involved in the kiwifruit industry before, she was able to relate to what Growers are going through at present. Her ideas on ways to reduce the stress and strains of Psa were helpful and certainly well worth listening to. One may think of a psychologist as someone a bit different but we were impressed by her common sense and earthly approach to our fears and problems".

EastPack Chairman Ray Sharp said EastPack is doing all it can to support Growers and staff affected by Psa.

"We are renowned for looking after our Growers – through good times and bad. Growers and the industry are really hurting mentally, emotionally and financially from Psa, and we're pleased that Mahé and Helen were able to inspire, motivate and encourage everyone, and fuel us all to take a role in supporting affected Growers," said Mr Sharp.

EastPack is also helping its Growers financially by reducing its packing charges by 20 cents per tray for 2012 and intends paying its growers 20 cents per tray rebate in June 2012, following Zespri's reduced per tray returns forecast for this year's crop and the potential impact of Psa.

For any further feedback on this EastPack event please feel free to give Kyra Sharplin a ring on 07-573 9309.



Growing Excellence

Quality at Source



BEST METHOD + RIGHT TIME ⇒ QUALITY PRODUCT

You may recall in the last issue that we talked about different types of waste and how these impact on orchard profitability. A major source of waste in any business is the cost of poor quality. In this issue we are going to explore the LEAN philosophy of “Quality at Source” and how this relates to your orchard.

Quality at Source thinking is ensuring every step in the process is responsible

for producing and passing on a quality product. A quality product is defined by the customer, and this would include fruit that is the right size, taste, appearance, firmness and price. To produce a quality product off the orchard, every task through the growing season must be done correctly (ie, the best way we know how) and at the right time. Every step in the growing season must “pass

on” a quality product to the next step. For example, if winter pruning is done incorrectly then it will impact on the orchard ability to produce a quality crop.

The following is recommended in order to achieve quality results at each task throughout the growing season;

- Establish the best method for each task – talk to your Grower Services Representative for assistance.
- Document this best method – try and keep to one page and use pictures where possible. EastPack may already have some documents available that meet your needs.
- Ensure all orchard workers are trained in the best method.
- Check that the best practice is being followed. If you use a contractor ask to see evidence that their workers will be performing the tasks correctly.

Obviously the weather will have an impact on the quality of the crop and has an impact on the ability to execute tasks at the ideal time. By focusing on what we can control, we can produce a better quality crop for the market and increase orchard profitability.

2012 Grower Registrations

All Growers will have received their 2012 producer and KPIN registration forms by the end of October. As was the case last year, Zespri is also collecting information about leasees. Growers are encouraged to complete and return the forms to Zespri prior to Christmas 2011 – even if there are no changes to the Grower’s details provided on the forms.

The Registration Pack included:

- 2012 Producer/Lessee Registration Form
- 2012 KPIN Registration Form
- 2011 Loyalty Contract confirmation

Please note there are additional information requests required this year to assist Zespri in understanding the production status and orchard layout of each KPIN.

KPIN Registration

- Block information – Zespri is requesting Growers to advise their current orchard layout to help determine industry technical transfer needs.
- Block information – reason for non-producing areas; if a block is non-producing is it because:
 - The block has immature vines that are not in production;
 - The fruit from the block is not supplied to Zespri, i.e. domestic sales only;
 - The vines have been removed due to Psa or an alternate land use; and
 - The vines are rootstock or males only.
- Block information – estimated distance between vines and rows.

Incident Report

Incident Title:

110kv Flash Over

Date of Incident:

Friday 14 October 2011

Incident Description and Details:

On Friday 14 October a contract picker was working in an avocado orchard near a live 110kv line. To reach the higher fruit on the trees, he was using a four-wheeled hydra ladder. When the operator raised the boom, with his back to the line, he encroached the Minimum Approach Distance (MAD).

This resulted in a flashover causing burns to 50% of his body. A co-worker was blown off his feet when he approached the machine to attempt a rescue.

Recommendations/Lessons:

- This incident needs to be circulated to all landowners who have electric lines crossing their properties and hire companies nationwide to raise awareness of the dangers using elevating plant near electric lines.

- Liaise with Transpower for service providers to reconfirm with all landowners that assistance and advice is only phone call away and usually at no charge from Transpower or the service providers.
- Advise industry of incident.

Contact Person:

Mark Hays – Electrical Services New Zealand

Article taken from a Transfield incident report



Blown tyres on hydra ladder



Burn marks inside man cage



Damage to conductor

The benefits of pre-harvest information

The successful harvest, packing and coolstorage of kiwifruit not only relies on good on-orchard practices but also effective transfer of information from orchard to packhouse. This is done through having an intimate knowledge of the individual crops that make up our Grower pool. The capture of this information starts early in the growing season with the October and



November crop estimation rounds, and is followed by maturity area registration, Kiwigreen / reject rate assessment and in February, storage type determination.

Crop estimation allows for effective decision making in regards to packhouse budgets and expenditure for the upcoming season. Maturity area registration aims at segregating orchard areas in order to minimise fruit to fruit variation and enhance the coolstorage outcomes, and maximise Grower payment through incentives. This also involves the recording of full bloom dates and girdling information for industry statistics and prediction purposes. Understanding an orchard's pest risk allows Growers to determine their requirement for Kiwigreen monitoring. This is ultimately aimed at minimising pest issues within orchards and in doing so maximising the flexibility of the packhouse with regards to market access.

Reject rate assessments allow Growers to optimise their OGR through avoiding waste of carbohydrate produced and the minimisation of packing charges, whilst also ensuring high productivity levels in the packhouse.

Finally, storage type determination deals with decisions around conventional versus controlled atmosphere storage and identifying long term versus short term crops. This is particularly valuable for the EastPack pool as it attempts to maximise storage incentive earnings and minimise fruit loss.

All of these topics will be discussed during upcoming Grower visits, where Grower Services Representatives will be aiming to maximise the value of your crop for the mutual benefit of all EastPack Growers.



Green and Gold Kiwifruit Meringue Pie

Serves 10

Ingredients

Pastry	Zest of 1 lemon
250g plain flour, sifted	70g ground almonds
50g icing sugar	1 tbsp plain flour, sifted
150g cold unsalted butter, finely chopped	2 tbsp brown sugar
¼ tsp salt	Meringue
¼ cup iced water	4 egg whites
Filling	120g caster sugar
4 Zespri® Green kiwifruit, peeled and diced	2 tsp dutch cocoa powder (optional)
4 Zespri® Gold kiwifruit, peeled and diced	1½ cups dessicated coconut (optional)

Pastry

1. Place flour, icing sugar, butter and salt in a food processor. Process until mixture resembles breadcrumbs
2. Add water and process again until it comes together. Do not over mix
3. Remove from food processor, shape into a disc and wrap in plastic wrap
4. Refrigerate for 1 hour

Note: you may substitute for sweet short crust pastry sheets

Filling

1. Preheat oven to 175°C
2. Line a flan dish of approximately 85cmx30cm with pastry
3. Combine the Zespri® Green and Gold kiwifruit dices and lemon zest, set aside
4. Combine the ground almonds, brown sugar and sifted flour. Spoon over the base of the pastry
5. Add Zespri® Green and Gold kiwifruit dices

Meringue

1. Whip the egg whites with electric beater until stiff
2. Add caster sugar and beat until mixture is thick and glossy
3. As an option you can fold in sifted cocoa and dessicated coconut
4. Spoon on top of the ZESPRI® GREEN and GOLD Kiwifruit
5. Bake for approximately 50 minutes, or until pastry is well cooked. To prevent meringue from discolouring you can cover with tin foil after 15 – 20 minutes
6. Serve warm with cream, or cold as a slice

Preparation Time – 15 minutes | Cooking Time – 50 minutes

EastPack Grower Xmas parties

Your invitation is enclosed with this issue of EP Prunings. Please ensure you RSVP back to the appropriate people as we look forward to seeing you all there.

Zespri Grower Meetings

DATE	LOCATION/ VENUE	TIME
Mon 14 Nov	Hawkes Bay Ron Flowers Packhouse Twyford Road, Hastings	10.00am-12.00pm
Mon 14 Nov	Gisborne Bushmere Arms Hotel Main Road, Awerengahika	5.00pm-7.00pm
Tue 15 Nov	Opotiki Woodlands Hall Woodlands Road, Opotiki	10.00am-12.00pm
Tue 15 Nov	Edgecumbe Awakeri Events Centre SH30, Whakatane	2.00pm-4.00pm
Fri 18 Nov	Waikato Prince Albert Victoria Street, Cambridge	2.30pm-4.30pm
Mon 21 Nov	Katikati Resource Centre Beach Road, Katikati	9.30am-11.30am
Mon 21 Nov	Te Puke Te Puke Sports Club Atuaroa Ave, Te Puke	2.00pm-4.00pm
Wed 23 Nov	Te Puke Te Puke Sports Club Atuaroa Ave, Te Puke	9.30am-11.30am
Wed 23 Nov	Katikati Resource Centre Beach Road, Katikati	2.00pm-4.00pm
Wed 23 Nov	Tauranga Tauranga RSA (Fahys) 1237 Cameron Road, Greerton	6.00pm-8.00pm

Important Notice

Remember to get all your KVH Spray paperwork (invoices) in by Monday 21 November to ensure you don't miss out on your subsidy. Please also ensure that all sprays have been entered into the Zespri Canopy Electronic Diary System.

Classified

For Sale

2.17ha Hort 16A licence

Phone Don on 0274-465 688

Vinotech Birdscarer

LPG fueled

Steel framed, on wheels and has drawbar

Phone Jenny on 07-573 4828

Casuarinas

1000 Casuarinas in PB5 1 metre

\$3.50 ea (+GST)

1000 Cryptomerias in PB5

\$3.50 ea (+GST)

Phone Hugh Stuckey on 027-223 5007

Two pneumatic pruning hand pieces

\$250.00

Phone Alan on 027-485 9910

Grass Master Mulcher \$1500.00

Buckton Mower 3.7m wide \$1200.00

2m Mower \$500.00

500 litre Diesel Tank \$250.00

Contact Noel on 07-573 6464

Irrigation Laterals

Complete with Tornado Ray Jets

2 x 55 litres/hr

Per 5m bay 19mm, 16mm 13mm

Call Geoff Harcourt on 027-498 0672

Heat Dragon

Manufactured by Splash Equipment, Te Puke.

Excellent condition. \$10,500 +gst ono

Phone Chris Friis on

06-844 2905 evenings or 027-444 3091

Wanted to Swap

1 ha G9 licence for G3 licence

Phone Ken on 027-490 3446

Wanted to Buy

All Terrain Mast Forklift

AUSA CH150X4 preferred, but all forklifts considered.

Phone Mark on

021 460 292

G3 Licence

Contact Kevin Massey

027-285 4956

Houses To Let

Cottage available to rent

Small Cottage available , long term rent. 1½ kms from Te Puke township. Suit two quiet adults. No dogs sorry.

Ph 07-573 8611

Wanted to Rent

Rural house wanted

I am looking for a quiet longterm rental in the countryside around Te Puke, Papamoa Hills or Welcome Bay. My 23 year old student son and his well-behaved dog are currently living with me so house must be dog-friendly (I am happy to pay a dog bond).

We would prefer a semi and/or self-contained or upstairs/downstairs situation. We do not smoke, we are not into parties and we would take great pride and pleasure in being your tenants. Rental, work and personal references available.

Phone 027-203 4484.

EP Prunings Deadline

For articles and advertising 1st of each month. Please also advise when your adverts are to be removed. Contact Kyra Sharplin

Phone 07-573 9309

Fax 07-573 9310

kyra.sharplin@eastpack.co.nz

Trade Services

Bay Farm & Industrial Pumps

Pumps and water meters

Frost protection and irrigation systems

Design, supply and install. Free Quotes

Phone Daryl Richardson

027 277 5295 or 07 578 4405

56 Fifteenth Ave, Tauranga

Email: daryl@bayfarmpumps.co.nz

Bay Sluicing

For all your sluicing needs.

Call Kevin Massey on 0800 877 566

BOP Trenching Services

- Irrigation systems for orchard or farm
- Frost and irrigation, bores, rivers or dam supply
- Diesel or power pumps
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- New systems or reinstate old systems

Phone Roger Johnson on

07-533 1517 or 027-452 5330

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- We will collect your recyclable plastic and other waste.
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Contact George Cruse on

Freephone 0800 199 998 or

email kiwicartage@yahoo.com

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First Aid Courses

OSH, GAP, NZQA.

Held monthly in Te Puke

Phone Doug 021-108 1515

Email: dougallan@slingshot.co.nz



EastPack Te Puke staff showing their support at their All Black Supporters Day.

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Anthony Pangborn

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